

Anchors Aweigh Club, Inc.
Steering Committee Meeting
Minutes of January 27, 2015

Meeting called to order at 6:45 pm by Chairman, Steve I.

Welcome to all attendees.

Serenity Prayer

Steering Committee Members present: Steve I., Katie F., Vidal, Lori M., Tom G. and Joe P.

Board Member absent: Nathaniel L.

Also present: Office Manager Judy B, Clubhouse Manager Mark S. and Lee McM.

Minutes of December 23, 2014 were reviewed and approved as submitted by Secretary Kathleen F.

Club Manager's Report – Mark S.

Clubhouse burglary is being handled by the State Attorney.

Offender Re-entry Program from West-Care (shared our office space for 6 months while they were under construction) has requested a time slot to utilize for their weekly group meetings on Monday's 1-3:30 pm. 9 of the last 16 volunteers at the clubhouse have come out of this program. Board agrees with Club Manager on this plan.

AC is finally fixed, 6 days was too long to wait for repair. Would like to hire new company. Jack Farley/AC tech, has stepped up to offer his services. Board agrees.

CM participated in the 'Point-in-time' homeless count, was able to do some good networking for the club.

Office Manager's Report – Judy B.

- Membership List (as of the 5th of the month) 70, up 3 from last month.

- Utilization Report: 6,340, up 602 from November. Avg. per day 205. Last December: 6,045, December 2012: 5,484.

- Year-to-date utilization is 67,967 vs. 65,718 last year.

Finances:

Profit and Loss: The Profit & Loss for November and December and 2015 Budget were review at the Finance Meeting.

- The P&L Report and 2015 Budget were accepted by the Board.

- Net Income December: \$30,301.89.

- Budget for December: \$11,034.07.

- End of month Checking Balance" \$40,796.37.

- End of month budget balance was \$13,771.53.

- Final \$\$ spent on garden shed \$5,785.50 including new water heater and new tables.

- For 2014 we deposited \$33,600 against our mortgage principal. That reduced our interest payment by approx. \$100 per month. Now we are adding \$100 more toward the principal every month.

- Our current mortgage balance is \$188,474.39. We started 2014 at \$235,277.66. Total pay down on mortgage principle, \$46,803.27.

- We added \$5,000 to our Prudent Reserve for 2014 bringing the total to approximately \$20,000.

- Our fundraising total for 2014 was \$27,108.26.

Highlights for 2015

- Counter/floor project will begin in May. We have a Donor offering \$10,000 toward this project. In terms on budgeting, that will bring us to \$25,000 to build a new counter and flooring for the entry way and hall.

✓Office Manager has volunteered to be Project Manager for the counter/flooring project. With the extensive knowledge and experience that Judy brings to the table the Board fully supports our Office Manager as Project Manager for the Counter/Flooring renovation. We will have an architect also.

Fundraisers:

- Moonlight Meditation Sail \$1,047.03
- Holiday Gift and Yard Sale/Silent Auction \$12,741.62.
- Holiday Train Ride \$1,242.64

Progress for this Month:

- We served Christmas Dinner and stayed open all night for New Year's Eve night.
- Finished 501 (c) 3 thank you letters to SA/YS donors.

Fundraisers: Lori M.

- Buddy Pass 5K Run February 7th. Starts and ends at Salute` on the beach.
- Valentine Raffle will be ready by the end of the week

Treasurer's Report – Tom G. - See Officer's Report.

House: Mike L. Steve I. has a Licensed Contractor interested in working with the club to punch-out some small project

Grant Report: Judy B. / Joe P.

- Klaus-Murphy: We are in the queue for February will have an answer in March.
- Sherriff's Grant deadline in February 6th @ noon. Will again ask for funding for our insurances and also Child Care. Have requested \$10k. Terri Amaddio will be our Certified Child Care person when that service becomes available.
- BURN program applications will come out in September.
- Lee McM. volunteers to be on the Grant committee.

Governance: By-Laws to be revisited. Any input welcome.

Garden: Chairs have been re-strapped.

New Business:

- Club House 32nd Anniversary February 17th. Free mug with 1 year membership. \$100 per year, \$10 per month. Seasonal membership \$50. Benefits of membership 10% of merchandise, laminated membership card, Yea!! Free coffee all day on the 17th.
- Nominations for remaining Board seats. Class A Seat #4 and Class B. Seat #9. Tom G. nominates Lee McMannis for Class B seat #9 Lori M seconds.
- By unanimous vote Lee McM. is elected to the AACI Steering Committee Board Seat #9. Welcome Lee.
- Leadership Success Academy will be attended by Lori M, Vidal and Mark S. Session begins February 26th.
- Pay raise for counter employee approved.

Adjourned 7:30PM